## PUPPY LOVE SHELTIES P.O. BOX 233 29 PALMS, CA 92277-0233 760-362-4022

## DOG FOOD FOR THOUGHT

Tempted to buy a "bargain" dog food instead of a premium brand? Before you buy, ask yourself:

\*IS IT REALLY CHEAPER? Because high-quality formulas are denser in nutrients than low cost foods, you can feed smaller portions to achieve the same nutritional levels. Think of it like your morning coffee: If it takes five tablespoons of a generic brand to brew a pot of strong coffee and only three tablespoons of more-expensive premium grind to achieve the same result, how much are you really saving?

\*DO YOU KNOW WHAT YOU'RE GETTING? Premium formulas have stable ingredient profiles. That is, they ALWAYS contain the same ingredients in the same amounts. The composition of a bargain brand, or "least-cost" formula, can vary from bag to bag, depending on the cost to the manufacturer of ingredients and production. With these foods, the objective is to keep the price down - sometimes at the expense of consistent, balanced nutrition.

\*WHY IS THE CHEAP FOOD SO CHEAP? Pet food is a competitive industry. The major brands spend millions each year in research and development, looking for an edge on their rivals. This competition ensures consistent levels of quality in existing high-grade formulas, and a steady stream of "new and improved" products from which consumers may choose.

Manufacturers of "least-cost" foods spend very little on R & D. In fact, they spend less on everything, which is why their product is so cheap.